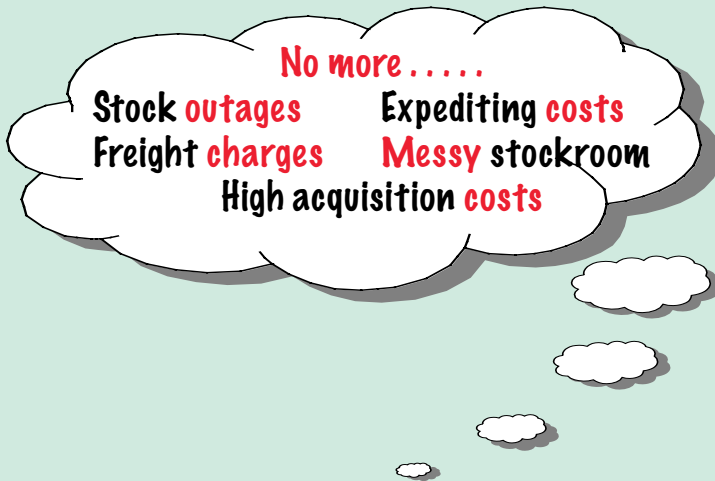


# Freedom



It's what you get when you commit to, implement, and run a Vendor Managed Inventory system through Reynolds & Son.

**F**lexible process  
**R**esponsive personnel  
**E**fficient system  
**E**rror-free shipments  
**D**edicated personnel  
**O**rder reduction  
**M**oney-Saving

The process described in the flow chart to the right has been developed from years of experience. Our SQL Database system has been adapted to automate the VMI order process, manage the min/max levels, and provide you with error-free re-stocks. Our VMI personnel are committed and dedicated to this process to make it as flexible and efficient as possible so that you can start cutting costs and saving money.

Experience the Freedom of a Reynolds & Son VMI

# The VMI Process

## The Steps to Inventory Cost Reductions

### Step 1: Initial Contact

- Discuss the process
- Get agreement to proceed
- Determine replenishment method

### Step 2: Item Identification

- Identify items to be managed
- Make conversions if possible
- Determine preliminary min/max levels/special inventory

### Step 3: Stock Room Organization

- Evaluate current conditions
- Make recommendations for improvement, if any
- Agree to make necessary changes

*✍ Sign Contracts/Present Forms*

### Step 4: Load Items in R&S SQL

- Analyze item movement & count frequency & method
- Agree to make changes to min/max & bin size if necessary

### Step 5: Stock Room Setup

- Agree on what/where
- Label bins
- Load bins
- Count initial inventory

### Step 6: Begin VMI Process

- Count each bin qty (R&S)
- Transmits to SQL (R&S)
- Generate Order (R&S)
- Receive first VMI Order

### Step 7: Initial 3Month Review

- Discuss Cost Savings
- Adjust min/max if necessary
- Adjust special inventory levels
- Add/delete items as necessary

### Step 8: Annual Review

- Go through Step 7
- Present annual usage report

**Reynolds and Son, Inc.** Vendor Managed Inventory

Customer Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City, State, Zip: \_\_\_\_\_

1 volume does not justify stocking  
 2 make/keep an stock item control with min/max  
 3 current stock item control inventory with system  
 Replenishment?  Yes  No  
 Frequency of Count: \_\_\_\_\_

Item #	Item Description	Min	Max	Lot Qty	Ref Note	Bin #	Bin Qty
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							
11							
12							
13							
14							
15							
16							
17							
18							
19							
20							
21							
22							
23							
24							
25							
26							
27							
28							
29							
30							

Customer Signature: \_\_\_\_\_

**Reynolds and Son, Inc.** Industrial Supply Specialists

Customer: \_\_\_\_\_ Date: \_\_\_\_\_

VMI: \_\_\_\_\_

**Additional Items:**

Reynolds Part #	Customer Part #	Item Description	Min Qty	Max Qty	Reorder Qty	Proposed Item Year	Reynolds Stock #	Spec. Stock Agreement

**Deletions:**

Reynolds Part #	Customer Part #	Item Description	Reason for Removal From Control



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Call 800-639-2901

## ARE YOU:

- Devoting 80% of your time buying 20% of your \$\$\$?
- Paying expediting charges for out-of-stock items?
- Spending over \$5000/year on maintenance/repair/operating supplies
- Being charged freight on repetitive-buy MRO Items
- Issuing purchase orders for items less than \$150.<sup>00</sup>
- Wishing you had more time to spend on more productive tasks?

If any of these conditions exist, our **Vendor Managed Inventory** system offers a painless and efficient solution to *freedom* ~ *freedom* from stock outages, *freedom* from repetitive purchases, and *freedom* from time-consuming small purchases

Turn this . . . . .



. . into this!



or this . . . . .



Call us today . . .  
800-639-2901



# Vendor Managed Inventory

The  
Pathway to  
Inventory  
Cost Reductions



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